



WELCOME TO DEUGRO PAKISTAN

# deugro's people make the deugro difference.



At deugro, we've assembled a team of the best minds in the freight forwarding business, meaning we can provide logical solutions to any logistical challenge. From project logistics to freight management solutions and supply chain management, our experienced specialists and strong partners all over the globe have everything it takes to make sure that when it comes to moving, nothing stands in your way.

deugro's motto "Minds over matter" clearly highlights the importance we place on our staff. Our people are the key to delivering top quality service to our valuable clients. deugro ensures that our staff are well trained and motivated by continuously providing room for personal growth and development.

All of this is supported by a lean management structure that ensures effective decision-making in response to client needs and with regards to investments and additional staffing.

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- Who We Are
- Our Mission Statement

## 2. The deugro Network

- Global Management Structure
- deugro Pakistan Structure
- Global Coverage
- Worldwide Office Locations

## 3. The deugro Service

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- Project Freight Forwarding
- Industries Served
- Our Value Propositions

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  - QHSES
  - Compliance
- Investment in
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  - Talent (DMP)
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- Research and Development (R&D)

## 5. The deugro Storage

- Pakistan Storage Structure
- Location & Layout
- Our Concept
- Safety Principles
- Facilities & QHSES

## 6. The deugro Experience

- Selected References

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- The deugro Difference



# THE DEUGRO MISSION

# Market Leader in Project Logistics Innovation



We began working with complex projects in **1924** in Frankfurt, Germany, and deugro has been considered a market leader in project logistics innovation ever since.

Our list of clients and references speaks for itself, clearly demonstrating deugro's proven ability to perform under the most difficult conditions and in extreme environments.

With our extensive network of over 70 company-owned offices in nearly 40 countries worldwide, our clients are supported by deugro's global coverage in every major industrial hub.

We offer tailored solutions that suit our customers' logistics requirements.

- Customer-oriented business approach within an efficient network
- Over 1000 project logistics professionals
- Strong quality, health, safety, environment and security (QHSES) culture
- Solid financial background

**“deugro has shaped the freight forwarding industry since 1924. Our clients value our team’s unrivalled commitment, our expertise as well as our truly international approach.”**

Thomas C. Press, Owner and CEO

deugro provides industry-leading, highly specialized freight forwarding and project logistics solutions to clients from all over the world.

Our everlasting pursuit of excellence guarantees the success of our clients and the sophisticated, highly specialized projects they entrust us with - today as well as tomorrow.

We combine the best minds and their passion for the business with the right innovative technology - in any terrain and in any location.

We embrace challenges and deliver creative solutions together with flawless execution, always to the highest standards, no matter how difficult the parameters that are thrown at us.

deugro is a 100% independent, privately-held enterprise, proudly owned and managed for over three generations by the same family. We go back to 1924. And moving forward, we will continue to go all the way for our clients.

**FREIGHT FORWARDING  
IT'S IN OUR DNA.**



# THE DEUGRO NETWORK

# THE DEUGRO AVAILABILITY | GLOBAL MANAGEMENT STRUCTURE

<b>CEO</b> Thomas C. Press			<b>CEO</b>
<b>Executive Vice President</b> Klaus H. Hilpert	<b>Chief Financial Officer</b> Berthold H. Kretschmer	<b>Executive Vice President</b> Klaus Strahmann	<b>Executive Management</b>
<b>Corporate Vice President Global Key Account Management</b> Tim Killen	<b>Corporate Vice President Administration &amp; Finance</b> Felix Schneider	<b>Regional Vice President S.E. Asia</b> Sven Hergemoeller	<b>Corporate and Regional Management</b>
<b>Regional Vice President North America</b> Steve Drugan		<b>Regional Vice President India</b> Mirko Menge	
<b>Regional Vice President Europe***</b> Simon Wasum		<b>Regional Vice President Oceania**</b> Tobias M. Schultz	
<b>Corporate Vice President Breakbulk &amp; Heavy Lift Chartering</b> Holger Hinrichs		<b>Regional Vice President Middle East</b> Philipp M. Luehrs	
<b>Corporate Vice President Transport Engineering</b> Thorsten Osterloh		<b>Corporate Vice President deugro Support Functions*</b> Matthias Mangels	
<b>Branch Manager</b>			<b>Local Management</b>

\* HSES, IT Systems and Quality

\*\* Including Papua New Guinea

\*\*\* Switzerland, France, Italy, Turkey, UK

# ORG-CHART | PAKISTAN HEADQUARTER STRUCTURE

## Managing Director

Malik Naeem Azam

Projects & Operations	Heavy Lift	Logistics & Operations	Customs & Operations	Public Relations Department	Finance	HR & Admin	I.T
<b>Project Manager</b> Usman Munir	<b>Deputy General Manager</b> M. Shareef	<b>Logistics Manager</b> M. Hanif	<b>Customs Manager</b> Sufyan Ali Saif	<b>Senior Public Relations Manager</b> Aslam Memon	<b>Senior Manager</b> Farrukh Munir	<b>Manager HR &amp; Admin</b> Nasir Zaidi	<b>General Manager I.T Middle East</b> Aamir Saeed
<b>Deputy Manager</b> Jawaid A. Malik	<b>Assistant Manager</b> Tahir Aman	<b>Logistics Support</b> M. Arif Wahab Furqan Memon	<b>Deputy Manager</b> Asif Wahab		<b>Deputy Manager</b> Aamir Akbar	<b>Assistant Manager</b> Zahra Tariq	<b>Manager I.T</b> M. Yasin
<b>Assistant Manager</b> Munib Ibad	<b>Heavy Lift Support</b> Jibran Fazal Umer Daraz M. Zaheer Abdul Rehman M. Saleem Malik Sajjad		<b>Assistant Manager</b> Abdul Waheed Jazib Burney		<b>Assistant Manager</b> Khurram Shehzad		<b>RMS Support</b> Syed Wahaj Syeda Wajeeha Rida Mumtaz Ali Kiran Sultan Sameer Ahmed
<b>Project Coordinator</b> M. Tariq Khan			<b>Management Trainee</b> Zeenat Shaikh Tooba Butt				
<b>Management Trainee</b> Urooj Siddiqui Nouman Arif			<b>Customs Support</b> Imran Bhatti Umair Khurshed M. Amjad Syed Ali Raza				<b>SCM Support</b> Sehroosh Ali Osama Qureshi Hassan Ali

## Meet our Team



**Malik Naeem Azam**

Managing Director  
Tel.: +92 (21) 3583 1810  
Mobile : +92 (300) 826 5160  
E-Mail: Malik.Naeem@deugro.com



**Aamir Saeed**

General Manager - IT  
Tel.: +92 (21) 3583 - 1810  
Mobile : +92 (345) 822 0012  
E-Mail: aamir.saeed@deugro.com



**Usman Munir**

Project Manager  
Tel.: +92 (21) 3583 1810  
Mobile : +92 (345) 824 4027  
E-Mail: usman.munir@deugro.com

**Managing Director**  
Malik Naeem Azam

**Regional Headquarter**  
Karachi, Pakistan

**IMS Pakistan**  
Shipping Agents / NVOCC

**Islamabad (PK)**

**General Manager**  
Aftab Iqbal Awan

**Business Develop**  
Zeeshan Azam

**Finance / Admin**  
Zahid Jarral

**Kabul (AF)**

**Branch Manager**  
Muhammad Amin

**Operations Support**  
Hameed Ahmed

# GLOBAL NETWORK | GLOBAL COVERAGE



-  deugro offices
-  deugro agents

## Americas

- Rio de Janeiro, Brazil
- Sao Paulo, Brazil
- Calgary/AB, Canada
- Victoriaville/QC, Canada
- Vancouver/BC, Canada
- Santiago de Chile, Chile
- Lima, Peru
- Erie/PA, USA
- Houston/TX, USA

## Europe

- Vienna, Austria
- Larnaca, Cyprus
- Prague, Czech Republic
- Herring, Denmark
- Paris, France
- Bremen, Germany
- Hamburg, Germany
- Hanau (Frankfurt), Germany
- Kelsterbach (Frankfurt Airport), Germany
- Stuttgart, Germany
- Milan, Italy
- Moscow, Russia
- Madrid, Spain
- Basel, Switzerland
- Zurich, Switzerland
- Istanbul, Turkey
- London, United Kingdom

## Middle East/ Africa

- Kabul, Afghanistan
- Doha, Qatar
- Dammam, Saudi Arabia
- Jeddah, Saudi Arabia
- Riyadh, Saudi Arabia
- Johannesburg, South Africa
- Abu Dhabi, United Arab Emirates
- Dubai, United Arab Emirates
- Sana'a, Yemen (Representative Office)

## Asia/ Pacific

- Brisbane, Australia
- Melbourne, Australia
- Perth, Australia
- Sydney, Australia
- Beijing, China
- Chongqing, China
- Qingdao, China
- Shanghai, China
- Shenzhen, China
- Bangalore, India
- Chennai, India
- Kochi (Cochin), India
- Mumbai, India
- New Delhi, India
- Jakarta, Indonesia
- Kobe, Japan
- Tokyo, Japan
- Johor, Malaysia
- Kuala Lumpur, Malaysia
- Yangon, Myanmar
- Auckland, New Zealand
- Wellington, New Zealand
- Islamabad, Pakistan
- Karachi, Pakistan
- Peshawar, Pakistan
- Lae, Papua New Guinea
- Port Moresby, Papua New Guinea
- Manila, Philippines
- Singapore, Singapore
- Bangkok, Thailand
- Busan, South Korea
- Seoul, South Korea



# THE DEUGRO SERVICE

# Our Freight Management Services...

## Our Service

- Multimodal transport solutions
- Purchase Order Management
- Expedition solutions, item control
- Export packaging
- Warehousing and distribution
- Documentation management
- Customs clearance

## Air

- IATA membership
- Global cargo hub operations
- Building of ULDs universal loading devices
- Regular consolidation (standard)
- First available flight (fast)
- Instant uplift (premium)

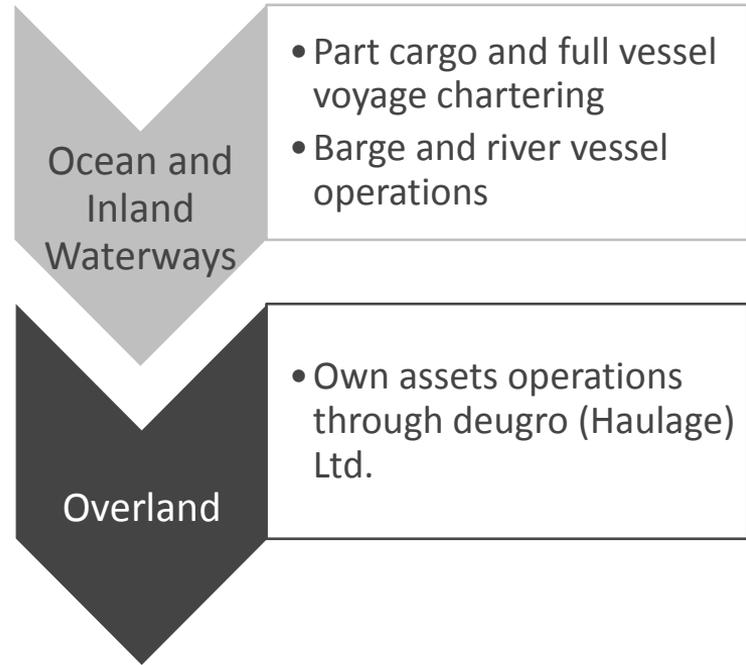
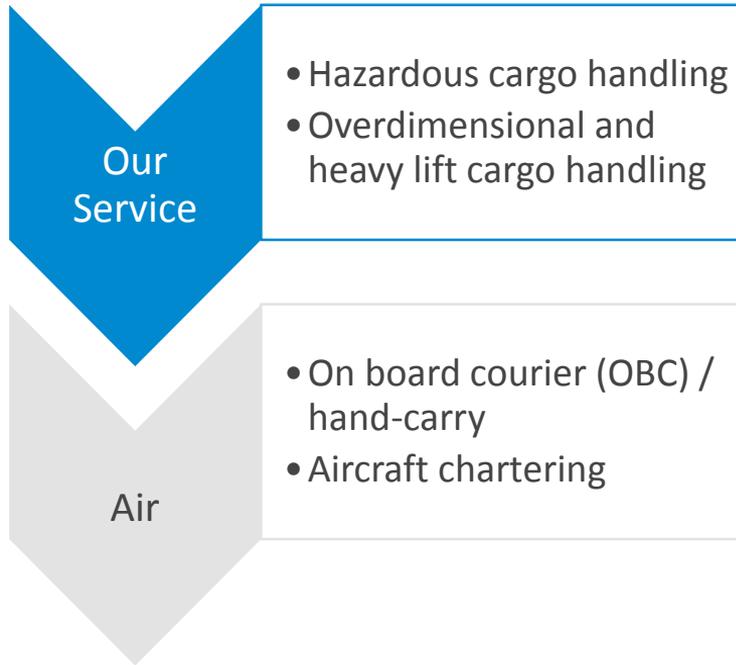
## Ocean and Inland Waterways

- NVOCC (non vessel operating common carrier)
- FCL (full container load) capacity planning, time-bound solutions and rate management
- LCL (less than container load) consolidation and de-consolidation services

## Overland

- LTL (less than truck load) consolidation and de-consolidation
- FTL (full truck load) load and route planning services
- Building trains for RR (rail road) transport
- RR capacity planning
- Route planning and journey management

## ...And in Addition Our Special Services:





# THE DEUGRO SERVICE | FREIGHT MANAGEMENT – COUNTRY-WIDE LICENCES

GOVERNMENT OF PAKISTAN  
MODEL CUSTOMS COLLECTORATE OF APPRAISEMENT  
CUSTOM HOUSE  
KARACHI  
\*\*\*\*\*

NO. APPG/LA/5-115/2010

Dated 4-10-12

Subject: RENEWAL / EXTENSION OF VALIDITY PERIOD TO OPERATE AS  
CUSTOMS BONDED CARRIER.

Consequent upon exhausting the validity period of twelve months, of permission to operate as Bonded Carrier allowed vide letter of even number dated 12.07.2011. M/s. Deugro Projects & Logistics Pakistan (Pvt) Ltd have applied for revalidation of permission and have submitted the revalidated securities as required under Chapter XXV of Customs Rules. The permission granted earlier is therefore extended for a further period of twelve months ending upto 30.06.2013 subject to following conditions, limitations and restrictions:

- i. The permission is granted provisionally subject to fulfillment of all the conditions and procedure prescribed in Chapter XXV of Customs Rules, 2001 notified vide SRO 450(I)/2001 dated 18.06.2001 read with SRO 601 (I)/2011 dated 13.06.2011 (as amended from time to time).
- ii. The Licensee shall have to obtain, timely renewal of Customs Clearing Agent Licence under Chapter VIII of the Customs Rules, 2001 besides participation in the training course, as and when convened by the Directorate General of Training & Research, Karachi failing which this Licence shall be cancelled forthwith.
- iii. The carrier shall be responsible to maintain the vehicles intended to be used for international transport of goods as per specifications given under Rule 616, 618 and 638 of the Customs Rules, 2001 in addition to any other conditions /limitations /directions issued by the Government in this regard.



- iv. The Carrier shall be held responsible for safe and secure transportation of the goods in transit through designated routes and within time limits specified by the Board from time to time, strictly in accordance with the Rules made under the Afghanistan-Pakistan Transit Trade agreement.
- v. The Carrier shall pay all duties and taxes leviable on goods alongwith any fine and penalty imposed by the concerned officer of Customs in case of any loss to bonded goods on account of accident, pilferage, theft, fire or loss of revenue caused through any other reason.
- vi. The Licensee shall have to fulfill all the responsibilities of the Customs Agent under Chapter VIII and Bonded Transport Operator mentioned under Rule 641 of the Customs Rules, 2001 in addition to any other conditions /limitations /directions issued by the Government in this regard.
- vii. The permission granted for transit transport operations would be non-transferable.
- viii. The licence will remain in force for twelve months as initial period commencing from the date of issuance of this permission / letter unless specifically revoked before expiry of that period whereafter quantum of business transacted would be reviewed by the authority / Collectorate for continuation of permission.
- ix. All types of security deposits submitted in terms of Chapter XXV of Customs Rules, 2001, will be got re-validated and resubmitted to the licensing authority, by the licensee sixty (60) days prior to the expiry of their validity failing which the license shall stand suspended till re-validation thereof.

- x. Instant permission is also subject to strict observance by the licensee of the provisions of S.R.O. 413(I)/2012 dated 25.04.2012.
- xi. The licensee shall observe the relevant provisions of law, including but not limited to the Customs Act, 1969, Import / Export Policy Orders, Customs Rules, etc.



Handwritten signature and date 4-10-12  
**(M. AKBAR JAN)**  
Assistant Collector of Customs  
(Licensing)

Through Registered post to :-

M/s Deugro Project & Logistics Pakistan (Pvt) Ltd.,  
Room No. 518, Clifton Centre,  
Khayaban-e-Roomi Block-5, Clifton,  
Karachi.

Copy to : All Concerned.

Bonded Carrier, operating under license by Pakistan Customs; providing Bonded and General Haulage services across the country. deugro is the pioneer in Bonded Carriage in Pakistan having our own transport fleet to deliver all sorts of dry cargo within Pakistan and beyond. deugro, besides operating throughout the country, also deals in Afghan Transit Trade Cargo.

## Turnkey Project Logistics



The deugro Group is an international forwarder specialized in executing turnkey projects and engineering logistics solutions for various industries.

Our clientele is composed mainly of global EPC contractors, oil and gas companies, mining corporations, project shippers, and manufacturers of heavy and large dimension industrial equipment.

deugro is committed to conducting its business with the highest standard of integrity, and has implemented an effective and comprehensive global compliance and business ethics program.

Building long term relationships with our clients has been the key to our success.

We are a full service and solution-driven project freight forwarder providing you with:

- In-house transport engineering
- Material management systems
- Risk assessments
- Method statements
- Transport studies for overdimensional and heavy lift cargoes
- Vessel and aircraft chartering
- In-house logistics consultancy



## We have what it takes!

### Oil and Gas (On-shore)

Upstream and midstream developments, drilling programs, refineries, LNG and GTL plants, pipelines

### Oil and Gas (Off-shore)

Offshore platforms, fixed platforms (jackets), dry completion units (DCU) and topsides, new builds and oil tankers converted into FPSO, FDPSO and FSO vessels

### Petrochemical

Fertilizer, LDPE and HDPE plants, ethane crackers

### Mining and Metals

Green or brown field mining development, steel and aluminium smelters

### Power Generation

Fossil-fuel power stations, hydroelectricity, water turbines, diesel generators, renewable energy, wind parks and solar power plants

### Power Transmission and Distribution

Transformers, shunt reactors and accessories

### Water

Sewage systems and water desalination plants

### Industrial

Construction or relocation of second-hand cement, breweries, pulp and paper, FMCG production facilities

### Infrastructure

Road and rail network, dams, bridges, airport and port construction and expansion programs

### Material Re-supply

Maintenance, repair and operations (MRO) equipment for oil and gas, petrochemical, mining and metal producing industries



## Capital Projects Our Value Proposition

- Feasibility and engineering studies for heavy, overdimensional transports
- Turnkey international project management logistics services
- Site installation; bedding and alignment by means of jacking and skidding and telescopic or gantry crane systems
- Route surveys and negotiations with regional authorities
- Risk-assessment and mitigation planning
- Method statements
- In-house logistics consultancy

## Land Drilling Rig (LDR) Relocation Our Value Proposition

- Packing and crating, international rig movement, customs documentation and clearance (temporary and permanent)
- Assisting with rig erection and rig knock-down
- Alternative rigging

**WE HAVE WHAT IT TAKES!**



## Material Re-Supply Our Value Proposition

- Purchase order and vendor management
- Supplier and cargo expediting solutions
- Item level inventory control
- Regular cargo consolidations
- Transport by air, ocean and overland
- Hand carriage / on-board courier
- Customs clearance and document control
- Tax/duty exemption processing



# THE DEUGRO DIFFERENCE

## IT Solutions

With our harmonized and centralized IT environment and the newest technology, deugro meets the latest technical standards to ensure the highest performance for data access and data protection.



We permanently monitor the market to improve our systems and stay one step ahead in the ever changing forwarding and project industry.

Our goal is to provide a stable and consistent environment through:

- Interface with external client systems
- Global access 24/7 via the Internet
- Proactive integrated expediting module
- Lower shipping and overhead costs, reduce errors and eliminate missed shipments
- Key performance indicator reporting




## CERTIFICATE



This is to certify that

**DEHOCO AG**  
 Hauptstrasse 3  
 8000 Pfäfers SZ  
 Switzerland

**deugro**  
 Minds over matter

with the organizational units/sites as listed in the annex

has implemented and maintains an **Occupational Health and Safety Management System**.

Scope:  
 The provision of services for the development, planning and execution of turnkey projects, international freight forwarding, third-party (3PL) and fourth-party (4PL) logistics, supply chain management and warehousing

Through an audit, documented in a report, it was verified that the management system fulfils the requirements of the following standard:

**BS OHSAS 18001 : 2007**

Certificate registration no. 515006 BSCH  
 Valid from 2014-02-17  
 Valid until 2017-02-16  
 Date of certification 2014-02-17



**DQS GmbH**  
*G. Blochschmidt*  
 Gitta Blochschmidt  
 Managing Director

BS OHSAS 18001 : 2007




## CERTIFICATE



This is to certify that

**DEHOCO AG**  
 Hauptstrasse 3  
 8000 Pfäfers SZ  
 Switzerland

**deugro**  
 Minds over matter

with the organizational units/sites as listed in the annex

has implemented and maintains an **Environmental Management System**.

Scope:  
 The provision of services for the development, planning and execution of turnkey projects, international freight forwarding, third-party (3PL) and fourth-party (4PL) logistics, supply chain management and warehousing

Through an audit, documented in a report, it was verified that the management system fulfils the requirements of the following standard:

**ISO 14001 : 2004 + Cor 1 : 2009**

Certificate registration no. 515006 LM  
 Valid from 2014-02-17  
 Valid until 2017-02-16  
 Date of certification 2014-02-17



**DQS GmbH**  
*G. Blochschmidt*  
 Gitta Blochschmidt  
 Managing Director

ISO 14001 : 2004 + Cor 1: 2009




## CERTIFICATE



This is to certify that

**DEHOCO AG**  
 Hauptstrasse 3  
 8000 Pfäfers SZ  
 Switzerland

**deugro**  
 Minds over matter

with the organizational units/sites as listed in the annex

has implemented and maintains a **Quality Management System**.

Scope:  
 The provision of services for the development, planning and execution of turnkey projects, international freight forwarding, third-party (3PL) and fourth-party (4PL) logistics, supply chain management and warehousing

Through an audit, documented in a report, it was verified that the management system fulfils the requirements of the following standard:

**ISO 9001 : 2008**

Certificate registration no. 515006 GM08  
 Valid from 2014-02-17  
 Valid until 2017-02-16  
 Date of certification 2014-02-17



**DQS GmbH**  
*G. Blochschmidt*  
 Gitta Blochschmidt  
 Managing Director

ISO 9001 : 2008

To view a list of certified offices go to [www.deugro.com/QHSES](http://www.deugro.com/QHSES)

# Quality Health, Safety, Environment and Security Management

At deugro, we fundamentally believe that our global objectives should be in harmony with a healthy and safe workplace, protecting our environment and achieving fair returns that reward our efforts and service.



Besides caring for and protecting the environment, we must also respect the communities in which we work. Our vision is to set the standard for QHSES within our industry.

To achieve this vision, we have developed the deugro Integrated Management System (dgIMS), which has been ISO-certified (ISO 9001:2008, ISO 14001:2004 and BS OHSAS 18001:2007) by DQS GmbH.

This Integrated Management System will be continuously reviewed and improved to achieve this valuable vision.

# Compliance Systems

deugro's compliance standards are reflected in various ways and it is our philosophy to incorporate compliance in all that we do. Our corporate policies – the Code of Conduct (CoC) and the Anti-Corruption Compliance Policy (ACCP) – reflect this approach. These corporate regulations are mandatory for all deugro branches worldwide, including all employees, agents and subcontractors.



The CoC and ACCP meet or exceed the legal requirements stipulated in the following acts and are regularly updated:

- Foreign Corrupt Practices Act (USA)
- UK Bribery Act 2010

We offer frequent compliance training courses, distribute memos and constantly screen our Enterprise Resource Planning (ERP) system against applicable international sanction lists. Having Local Ethics Officers in all of our offices completes the way we live compliance at deugro.



## Project Consultancy Services

We understand that our clients' deadlines, budgets and results are critical, which is why deugro provides Project Consulting and Logistics Management Services to support our clients in developing innovative ideas and strategies prior to project kick-off and during the execution phase.

Clients rely on the experience and expertise of our consulting teams, because we know that it is our job to identify the best solutions for each project.

## DMP – deugro's Most Promising

deugro's Most Promising (DMP) is our unique trainee program. We select the best young professionals to work on international projects around the globe, gaining invaluable freight forwarding experience for future management positions.

deugro is committed to investing in our people through the DMP program, the best way to develop the most-qualified and highly motivated team of professionals in the freight forwarding industry.

Our trainees gain project freight forwarding expertise and make business contacts and friends all over the world.

Developing both cultural and professional skills, deugro invests in the future of its human resources.



**DEUGRO'S PEOPLE MAKE  
THE DEUGRO DIFFERENCE!**

## TED - Transport Engineering Department

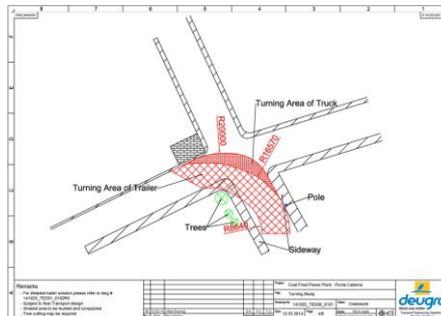
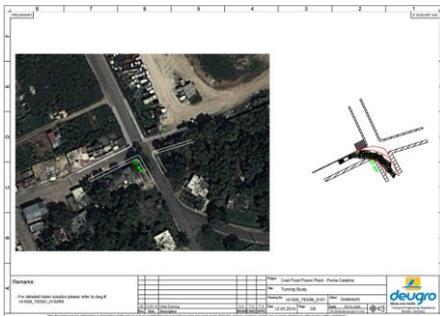
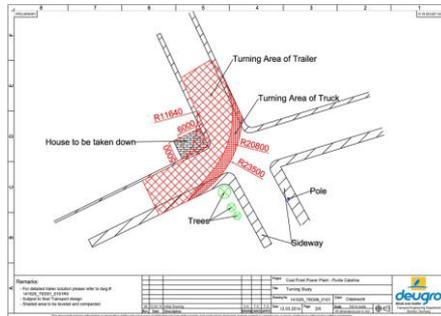
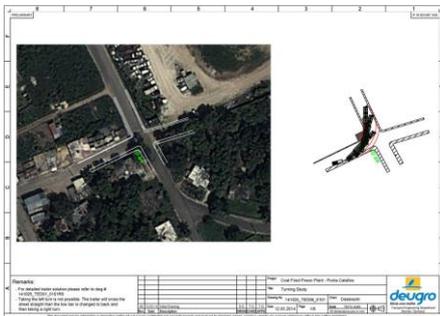


Tall, wide and heavy transports require sophisticated engineering expertise. TED is our Transport Engineering Department team, made up of industry experts with proven experience, drawn from the fields of engineering and freight forwarding. TED is our guarantee that any project will be a success. Regardless of the challenge, TED will make the right move for you, ensuring thoroughly planned and flawlessly executed solutions.



- Combination of freight forwarding experience and engineering
- In-house, customized transportation design, thoroughly planned and flawlessly executed solutions
- Route surveys and transport consultation
- Packaging and lifting studies
- Road transport solutions
- Feasibility studies
- Site delivery
- Lifting studies
- Stow plan (drawings established with AutoCAD)

## Transport Consultancy



- **TED delivers:**

Detailed studies.

- **TED executes:**

Professional route surveys as well as site installation; bedding and alignment by means of hydraulic jacking and skidding systems.

- **TED evaluates:**

A suitable and convenient transport solution for example to transport super heavy OOG by rail or special trailer configurations.

We go where **nobody else goes.**



## Operations with Our Own Equipment

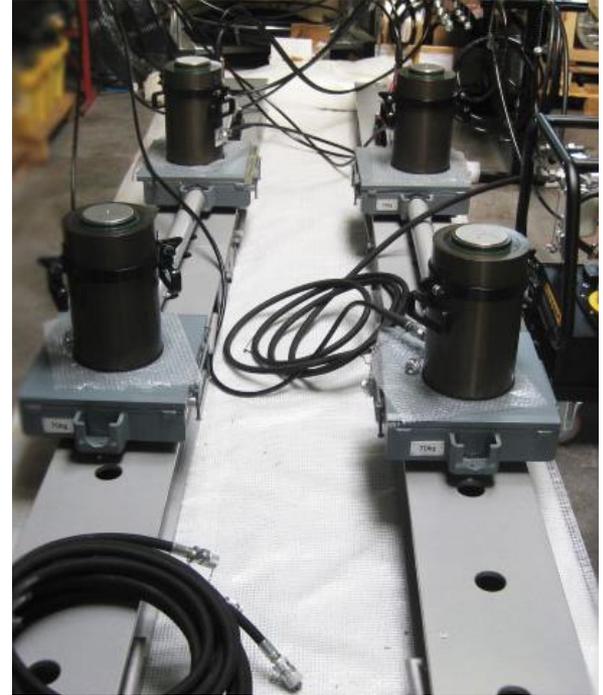
deugro owns, operates and maintains its own fleet of prime movers, heavy duty hydraulic trailers, staging and installation equipment, which is available worldwide and can be mobilized to any destination. All equipment is operated and maintained by deugro's own technical staff.

This in-house expertise, combined with vast experience in handling heavy and oversize cargo, gives deugro a competitive edge.

Our equipment is commonly mobilized to countries where local equipment is either not available or is substandard.

- 120 hydraulic axle lines (Goldhofer)
- 6 heavy duty prime movers
- 14 standard pulling units
- 34 hydraulic low-bed, semi low-bed and extendable low-bed trailers
- 8 skidding beams (8.8m length, both sides)
- Hydraulic jacks (140 ton capacity each)
- Beams, stools, jacks

# THE DEUGRO DIFFERENCE | INVESTMENT IN EXCLUSIVE RESOURCES



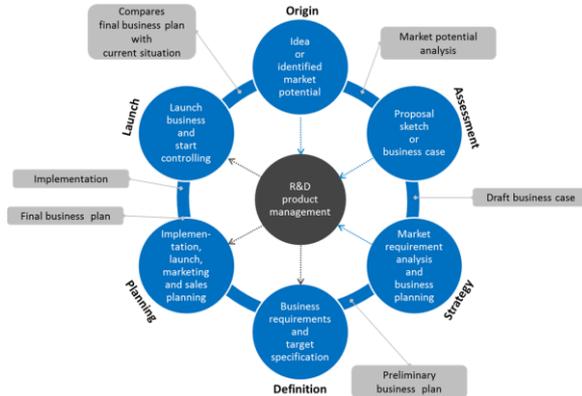
# R&D – Research and Development

**“R&D means that we observe markets and customers, analyze needs and create innovative well fitting products. We improve and evaluate new and current business solutions in regard to their current and future commercial effects within a dynamic environment.”**

(Marc Hoehne, Head of Global Research & Development)

The deugro Research and Development department, a product of our efforts to aim for product innovations under controlled conditions, helps us to better meet our clients’ needs. deugro Research and Development stands for change, creation, development, progress and optimization in pursuit of the best and most sustainable solutions, services and products in an environment of admissible and controllable risks.

We are continuously taking part in a systematic, yet constantly evolving, dialogue between the market and us – the service provider.





# THE DEUGRO STORAGE

## Managing Director

Malik Naeem Azam

## General Manager

Muhammad Aamir

### Transport Manager

Mohammad Shareef

### Project Manager

Usman Munir

Heavy Lift Supervisor

Heavy Lift Supervisor

Administration

Project Coordinator

Heavy Lift Drivers

Heavy Lift Trailer Operators

Mechanical Support

Project Support Team

Heavy Lift Support Team

Technical Support

Auto Electric, Welding &  
Tyre Repair Support

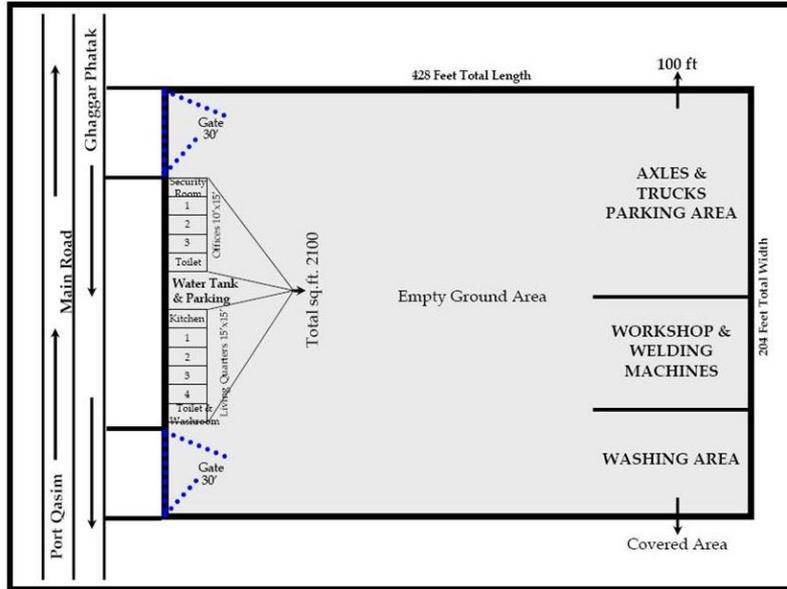
📍 Coordinates: **24°48'40.00"N 67°24'50.00"E**



deugro Pakistan Storage is located at Eastern Industrial Zone (EIZ), Bin Qasim, Karachi.

Location of the deugro Pakistan Storage makes it very well connected to the transportation infrastructure of the country. It is at distance of only 12 km from Port Muhammad Bin Qasim, 6 km from the National Highway (N5), providing direct access to the hinterland through road. Jinnah International Airport is also very near, at a distance of 34 km and Karachi Port at a distance of 55 km.

## Storage | Features



- Warehouse Management System (WMS)
- Overall area 8,112 sqm
- Asphalted ground surface
- Office Building
- Residential rooms for staff
- High-wall protected with fence
- Armed Guards Securing 24/7
- CCTV cameras monitoring 24/7
- Adherence of strict QHSES

# Our warehousing concept includes the following:



- Movement
- Storage
- Security
- Information transfer

Movement is further divided into four handling activities:

- Receiving
- Transfer
- Order selection
- Shipping



100% deugro!



Safety matters - deugro minds!

## key guidelines to work safe

- Ensure Safety Equipment is Used at all Times
- Eliminate Any Potential Safety Hazards
- Clearly Label Designated Hazardous Zones
- Always Use Safe Lifting Techniques
- Provide Training and Refresher Courses
- Promote Awareness in our Storage

# DEUGRO PAKISTAN STORAGE | FACILITIES



Main Entrance Gate fully Secured



Security Check



CCTV monitoring, High-wall Fence & Light Pole



Office Building & Residential rooms for staff



Heavy Lift parking area



Tools & Spare parts Inventory



Stand-by Generator



Container Handling Area



Reefer Genset Power Supply



Heavy Lift Storage Area



Heavy Lift Storage Area



Pilot Vehicle for OOG / HL Transportation



## In-house Workshop

deugro Pakistan handles a wide range of maintenance and servicing functions, including:

- Engine and transmission overhaul and replacement
- Suspension rebuilds
- Brake relines
- Clutch replacement
- Trailer repairs
- Tyre Puncture facility
- Welding Plant both Electric & Gas

All our work is carried out by experienced qualified mechanics with over 20 years fleet maintenance and servicing experience.

## ● Safety and fire prevention

Warehouses equipped with latest fire prevention technology, including sprinkler system

Emergency services within 5 minutes' reach of all facilities

No incidents resulting in medical leave on record to date

Staff trained in fire fighting and first aid

HSE policies in place, including regular staff training in HSE

Strictest in-house hygiene control (house-keeping checks run daily in the morning)

## ● Commitment to the environment

paper recycling

re-use of wooden pallets and cartons

proper disposal of waste materials according to Pakistan government regulations

all offices 100% smoke-free zones

## ● Equipment

Strictest maintenance standards of safety and handling equipment per ISO standards



# THE DEUGRO REASON



# DEUGRO PAKISTAN | RECENT HEAVY LIFT MOVEMENTS



# DEUGRO PAKISTAN | RECENT HEAVY LIFT MOVEMENTS





# THE DEUGRO EXPERIENCE

## PAKISTAN | SELECTED RECENT REFERENCES

Project Type	Project Name	Project Owner	Client/Contractor	Project Location	Details	Year
Engineering & Constructions (Power Energy)	2 X 660 MW Bin Qasim Coal Power Plant Project	Port Qasim Electric Power Company (Pvt) Ltd.	Progressive Far East International Co. Ltd.	Industrial Area, Port Qasim, Karachi, Pakistan	Heavy Lifts of Max 250 MT + 100,000 FRT	2017-2018
Engineering & Constructions (Power Energy)	50 MW Zephyr Wind Power Project	Sumec Engineering Co. Ltd.	Eastwood Int. Logistics & SCM Co. Ltd.	Gharo, Sindh, Pakistan	Heavy Lifts of Max 68.2 MT + 84,000 FRT	2017-2018
Engineering & Constructions (Power Energy)	49.5 MW JPL Wind Power Project	Power China Huadong Engineering Co. Ltd.	Steady Lift Pakistan (Pvt) Ltd.	Jhampir, Sindh, Pakistan	Heavy Lifts of Max 66.4 MT + 44,000 FRT	2017-2018
Engineering & Constructions (Power Energy)	49.5 MW HAE Wind Power Project	Hydro China Corporation	Steady Lift Pakistan (Pvt) Ltd.	Jhampir, Sindh, Pakistan	Heavy Lifts of Max 67 MT + 24,000 FRT	2017-2018
Engineering & Constructions (Power Energy)	50 MW HAWA Wind Power Project	Power China Huadong Engineering Co. Ltd.	Steady Lift Pakistan (Pvt) Ltd.	Jhampir, Sindh, Pakistan	Heavy Lifts of Max 66 MT + 42,000 FRT	2017-2018
Engineering & Constructions (Power Energy)	Goldwind IGBT Wind Sector Project	Goldwind International Co. Ltd	Goldwind International Co. Ltd	Jhampir, Sindh, Pakistan	Containerized Cargo	2017-2018
Engineering & Constructions (Renewable Energy)	1410 MW Tarbela 4 <sup>th</sup> extension Hydo PP	Water & Power Development Authority (WAPDA)	Voith Hydro GmbH/Shanghai	Tarbela, Pakistan	Heavy Lifts of 125 MT to 266 MT	2016-2017
Engineering & Constructions (Renewable Energy)	50 MW Three Gorges 3 <sup>rd</sup> Wind PP	China Three Gorges (Pvt) Ltd.	Ocean Rich Logistics Ltd.	Jhampir, Sindh, Pakistan	Blades & Towers	2016-2017
Engineering & Constructions (Renewable Energy)	50 MW Three Gorges 2 <sup>nd</sup> Wind PP	China Three Gorges (Pvt) Ltd.	Ocean Rich Logistics Ltd.	Jhampir, Sindh, Pakistan	Blades & Towers	2016-2017
Engineering & Constructions (Renewable Energy)	102 MW Andritz Gulpur Hydro PP	Mira Power Limited	Universal Freight Systems (Pvt) Ltd.	Gulpur, Azad Kashmir, Pakistan	Heavy Lifts of Max 100 MT	2016-2017

## PAKISTAN | SELECTED RECENT REFERENCES

Project Type	Project Name	Project Owner	Client/Contractor	Project Location	Details	Year
Engineering & Constructions (Power Energy)	K.K.H Project Pakistan (CEPEC)	China Communication Construction Company Ltd.	Cathay Trade Supply Chain Corporation	Sahianwala Near Faisalabad, Pakistan	Containerized Cargo, Approx 250+ TEUs	2016-2017
Engineering & Constructions (Power Energy)	ARL Upgradation Project	Attock Refinery Limited	Hyundai Engineering Co. Ltd	Rawalpindi, Pakistan	Heavy Lifts of 40 MT to 110 MT	2014-2015
Engineering & Constructions (Power Energy)	969 MW Neelum Jhelum Hydro PP	Water & Power Development Authority (WAPDA)	CGGC / CMEC	Muzaffarbad, AJK	Heavy Lifts 70 MT+	2013-2014
Engineering & Constructions (Power Energy)	LPG Plant at Sunder Eztate	-	Linde Pakistan Limited	Faisalabad, Pakistan	Heavy Lifts of 70 MT to 92 MT	2012-2013
Engineering & Constructions (Power Energy)	747 MW Guddu CCP Project	Water & Power Development Authority (WAPDA)	Harbin Power Engineering Co. Ltd.	Guddu, Pakistan	Heavy Lifts of 112 MT to 215 MT	2011-2012
Engineering & Constructions (Power Energy)	200 MW Liberty Power Tech Project	Liberty Power Tech Limited	Wartsila Finland Oy	Sahianwala Near Faisalabad, Pakistan	Heavy Lifts of 50 MT to 295 MT + 25,000 FRT	2009-2010
Engineering & Constructions (Power Energy)	200 MW Nishat Chunian Power Project	Nishat Chunian Power Limited	Wartsila Finland Oy	Bhai Pheru Near Lahore, Pakistan	Heavy Lifts of 50 MT to 295 MT + 25,000 FRT	2008-2009
Engineering & Constructions (Power Energy)	225 MW Atlas Power Project	Atlas Power Limited	Man Diesel SE	Sheikhupura Near Lahore, Pakistan	Heavy Lifts of 62 MT to 320 MT + 25,000 FRT	2008-2009
Engineering & Constructions (Power Energy)	165 MW Attock Power Project	Attock Gen Limited	Wartsila Finland Oy	Rawalpindi, Pakistan	Heavy Lifts of 50 MT to 285 MT + 25,000 FRT	2007-2008
Engineering & Constructions (Power Energy)	412 MW Rousch CCPP Power Project	Rousch Pakistan Power Limited	Siemens	Abdul Hakim Near Multan, Pakistan	Heavy Lifts of 150 MT to 300 MT + 50,000 FRT	1996-1998



# THE DEUGRO DIFFERENCE.

**Freight Forwarding. It's in our DNA.**

By choosing deugro you choose a team consisting of the best minds in the freight forwarding business.

Our ambition is not only to provide you with leading solutions for all of

your project requirements, but to make you experience the deugro difference.

**EVERYDAY. EVERYWHERE**



# FREIGHT FORWARDING. IT'S IN OUR DNA!

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# DEUGRO HAULAGE LTD.



- Pulling Units, Hydraulic Axle Lines, Special and Support Equipment





## Haulage Equipment

The deugro Group offers a broad range of logistics services around the world. Not only do you receive freight forwarding service from deugro, but you can also book a large variety of haulage equipment directly from us.

### This means:

- We offer a combination of freight forwarding, heavy haulage and engineering.
- We are independent from any heavy lift contractor.
- Our equipment can be mobilized worldwide to any location.
- Your transport is arranged 100% by deugro.

We go where **nobody else goes.**



## Operations with Our Own Equipment

deugro owns, operates and maintains its own fleet of prime movers, heavy duty hydraulic trailers, staging and installation equipment, which is available worldwide and can be mobilized to any destination. All equipment is operated and maintained by deugro's own technical staff.

This in-house expertise, combined with vast experience in handling heavy and oversize cargo, gives deugro a competitive edge.

Our equipment is commonly mobilized to countries where local equipment is either not available or is substandard.

- 120 hydraulic axle lines (Goldhofer)
- 6 heavy duty prime movers
- 14 standard pulling units
- 34 hydraulic low-bed, semi low-bed and extendable low-bed trailers
- 8 skidding beams (8.8m length, both sides)
- Hydraulic jacks (140 ton capacity each)
- Beams, stools, jacks



● MAN Wrecker 8 x 8

in total more than 14 pulling units....



Man 6x6 (Output 480 HP)



MERCEDES ACTROS 6x6 (Output 540 HP)



MAN 8 x 8

## Pulling Units:

- 2 MAN 6x6s
- 1 MAN 8x8
- 1 Volvo 6x4
- 7 KAMAZ Prime movers

## Wind Farm Equipment:

- 48 Tower adapter trailers, all built on hydraulic axle lines.

## Hydraulic Axle Lines:

- We currently have a total of 120 hydraulic axle lines, and 48 of these axle lines have

been assembled with tower adapters for wind farm equipment. The tower adapters can also be used as normal axle lines.

## Special Equipment:

- Stools, beams, steel blocks





Modular trailers set up as per project requirements



6 x 6 axles 30tons per axle



High quality standards ensure the best possible ...



... equipment for every transport.

## ● Goldhofer Hydraulic Axle Lines

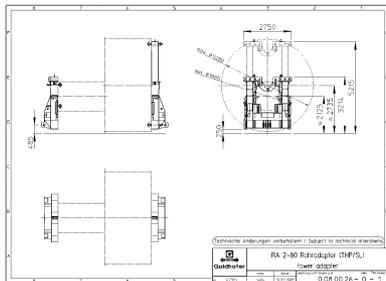
Best in class modular trailers owned, operated and maintained by deugro

## ● Flatbeds, Support Vehicles, Support and Special Equipment

**THERE IS MORE THAN ONE WAY TO MOVE IT, BUT THERE IS ONLY ONE WAY TO MOVE IT RIGHT!**



Adapter Trailer for „long“ items



Tower Adapter Calculation prepared by deugro TED



Gooseneck



Adapter – connected for empty transports



Tower Adapter / Currently located in Africa – 30 tons per axle



Extendable



Steel Stools



Steel Plates



Transport Beams



Up to 622 t each

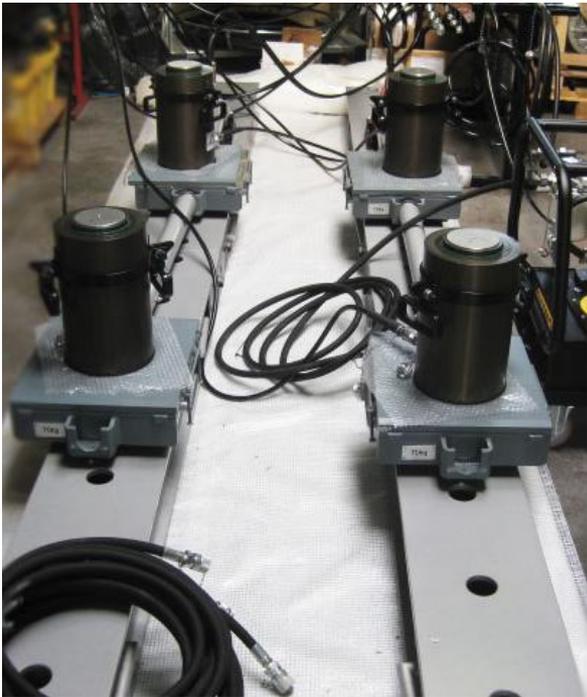
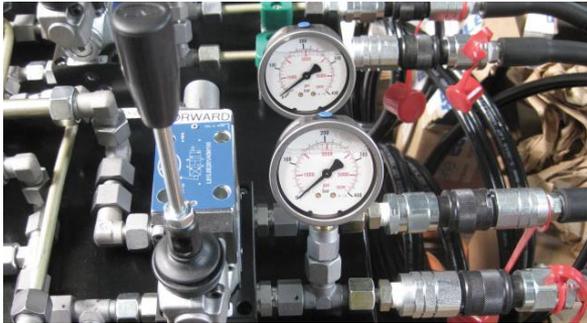


Up to 808t each



HEB 400 and HEB 300 18t up to 35 t each

# DEUGRO HAULAGE LTD. | SPECIAL EQUIPMENT: SLIDING, JACKING AND SKIDDING SYSTEM





Noteboom Dropdeck



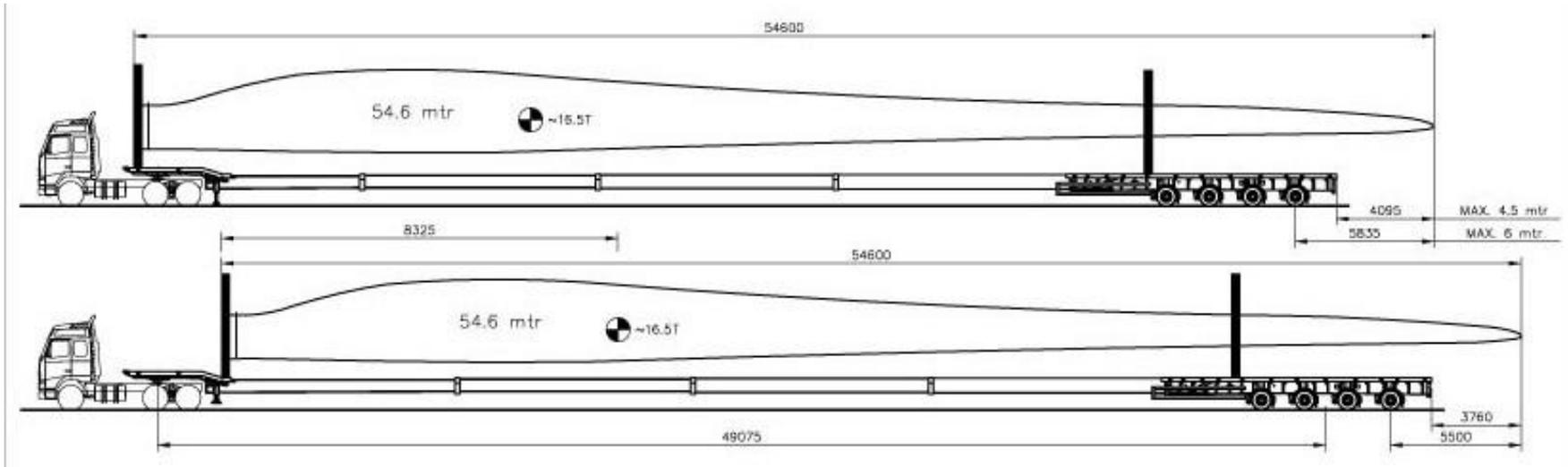
Sideloader



Extendable



Extendable





## deugro's Staff

At deugro, we've assembled a team of the best minds in the freight forwarding and engineering industries, meaning we can provide efficient and creative solutions for any logistical challenge. The same applies to the haulage field. All vehicles are driven and maintained by deugro's own staff. Our drivers and mechanics are not only specially qualified for their jobs, but have also received additional training in HSE, Quality and Compliance, as well as dangerous goods and "super cargo." Our Integrated Management System ensures that we constantly measure our high standards and provide regular staff training.



Engineering Expertise to create method statements



Best-in-class equipment .....



Own deugro route & road surveys for smooth operations



...supported by the best minds.



Own staff and equipment at your service!



100% deugro!



Safety matters - deugro minds!



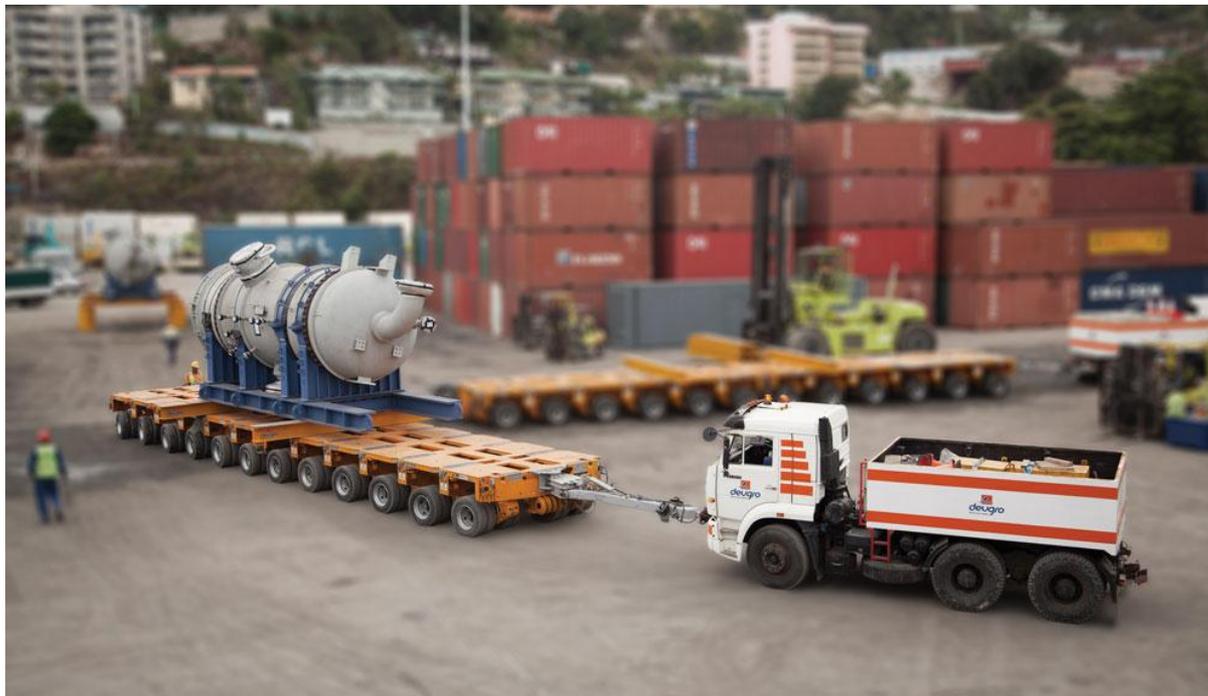
No job is too big or too small for us!



Innovative solutions ...



... for any kind of transport



## Best Results

Our equipment can be mobilized worldwide to any location, including places where you may not find local equipment. That is why deugro Haulage Ltd. can offer all equipment directly at the most competitive rates in the market.

Lean back and rest assured that deugro has the answer to your logistical challenges.

**YOU ASK – WE LISTEN  
AND WE REPLY – 100%**



**WE LITERALLY GO ANYWHERE!**

Innovative solutions for any kind of transport!



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